

Partnering with

SERVIER





Business Development is a **key enabler** of our 2030 ambition



Acquire/license late-stage assets (post PoC) in hemato-oncology and solid tumors targeting high medical needs and well-defined patient populations to reinforce our commercial leadership



Expand our pipeline in oncology and selected neuroscience or immuno-inflammatory diseases with externally sourced research programs and early-stage clinical assets



Unlock the value of our assets through deals such as combination trials, co-development, out-licensing, co-financing, spin-offs...



Enrich our R&D capabilities with innovative technologies through flexible deal structures



Oncology

In Licensing

Deal types

Global rights as a priority or Regional (EU or USA followed by China or Japan)

Discovery & Early-Stage Clinical Focus

Cancer cell targeting

- Synthetic lethality
- Apoptosis
- Precision oncology
 - Biomarker-defined populations

Immuno-oncology

- Tumor immune micro-environment
 - T-cell targeting

Late-stage Clinical Focus

- Hematologic tumors (**ALL, AML, MDS**)
- Solid tumors (**GI & CNS** as a priority)

Modalities

- Small molecules and biologics (mAbs, bispecifics, ADCs)

Out Licensing

- Global or Regional
- Co-Development, Research Collaborations

Global BD



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Neuroscience

Pre-clinical & early-clinical stage

Indications: Rare neurological disorders

- **Rare movement disorders** exemplified by ataxias, Multiple System Atrophy, Huntington's Disease, Progressive Supranuclear Palsy
- **Neuromuscular disorders** exemplified by Amyotrophic Lateral Sclerosis, Spinal Muscular Atrophy, Myasthenia Gravis, Facioscapulohumeral muscular dystrophy, Duchenne Muscular Dystrophy, Dystrophic Myotony
- **Refractory epilepsies** exemplified by Lennox-Gastaut, Dravet, West, DEEs
- **Generically driven ASD** exemplified by Rett, Phelan McDermid, Angelman
- **Leukodystrophies**
- **Peripheral neuropathies** exemplified by Charcot-Marie-Tooth

Modalities and drug delivery

- Small molecules, Antisense Oligonucleotides (ASO), Antibodies
- Technologies improving brain delivery, biodistribution profile, cellular specificity targeting and BBB crossing after systemic administration (especially for ASO)

Global BD



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Therapeutic modalities & technologies

Modality development strategies

Small Molecules

- Kinase, PPI, Receptor modulators; Molecular Glues, Bifunctional molecules, Small molecule targeting RNA for targeted protein degradation/upregulation
- Targeted delivery: prodrugs/polymer drug conjugates/targeted Lipid Nano Particles, Exosomes, Extracellular Vesicles
- Compound Library

Oligonucleotides

- Novel Monomers, Antisense Oligonucleotide (ASO) design technologies, ASO-conjugates and drug delivery systems, targeted saRNA, selective cell ligand targeting for neuronal cell delivery
- Oligo-Manufacturing

Antibodies

- Novel Formats: Ab Fragments, Single Domain Antibodies, Bi-/ Multi-specifics, optimized Fc domains
- Novel technology platform for Antibody Hard-to-Drug targets
- Synthetic antibody libraries
- ADCs linkage Chemistry/ Conditionally active antibody format

AI driven strategy

- AI/ML Data-Driven Platform to support Target ID, Lead Generation & Drug Design Prediction methods for Antibody optimization
- AI/ML for drug repositioning, indication expansion, clinical combinations

R&D Search & Evaluation



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Drug discoveries & development technologies

Phenotypic cell platforms & 3D models

- iPSCs, patient derived models
- Co-culture models
- Organoids, tumoroids (PDAC, CRC, other solid tumors)
- Organ on a Chip (liver, brain, kidney)

Protein Sciences

- High throughput functional & stability antibody screening
- Antigen specific Immuno-Oncology assays
- Microfluidic or micro array technology B-cell workflow
- Multi-protein production
- High throughput Mass Spectrometry-based proteomic analysis approach
- Mass Spectrometry target

Imaging

- High content imaging (tissues/cells) and analysis
- Multimodal platforms - Multiplexing, Spatial multiOmics Strategy, Spatial Phenotypic quantification
- In vivo visualization of antisense oligonucleotides (ASO) biodistribution
- ASO tolerability assays

Sample Optimization

- Universal sample preparation
- Laser Capture Microdissection
- Single cell analysis ATAC (Assay for Transposase Accessible Chromatin)
- High throughput Mass Spectrometry-based proteomic analysis approach

Liquid Biopsies

- Circulating tumor DNA (ctDNA) and Methylation assay development
- Circulating Tumor Cells (CTC)
- Exosomes or Extracellular Vesicle extraction from Blood for Biomarker Identification.
- Technology to improve sensitivity
- Computational methods for Next-Generation Sequencing

Flow Chemistry

- Multistep synthesis
- Photochemistry, Electrochemistry
- Automation of downstream process (quenching, phase separation, distillation)
- Continuous crystallisation/drying/milling
- In line analysis.
- Continuous manufacturing in Pharma



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